

Message Text

UNCLASSIFIED

PAGE 01 BONN 16697 101547Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 067370

P R 101537Z OCT 75
FM AMEMBASSY BONN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3559

UNCLAS BONN 16697

E.O. 11652: N/A

TAGS: BEXP, BTIO, GW

SUBJECT: TRADE OPPORTUNITIES--FOREIGN GOVERNMENT TENDER--SPECIAL HANDLING

FOR BIC, OFFICE FO FOREIGN SALES - STRAUSS LEON

(1) THE FEDERAL FORCES PROCUREMENT OFFICE, KOBLENZ, IS EXPLORING THE MARKET FOR A LIGHT COMMAND AND LIAISON VEHICLE (JEEP), TO SUCCEED THE DKW Munga model. The agency approached the embassy with the request for dissemination to interested US companies of the following invitation to bid:

(2) 1. 428/01/T-0011

2. 10/09/75

3. MSIEBERZ

4. 428 WEST GERMANY

5. N

6A. SUBMIT BY 103175 IN FOUR COPIES BID INCLUDING INFORMATION AS INDICATED UNDER 11 BELOW.

6B. NOT AVAILABLE

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6C. BUNDESAMT FUER WEHRTECHNIK UND BESCHAFFUNG

KG II 2 - KG II 2/D
5400 KOBLENZ 1
POSTFACH 7360
(PHONE: (0261)400-1; TELEX: 862661)

7. NOT AVAILABLE

8. 103175

9. 201

10. 3711XXX-50000
LIGHT COMMAND AND LIAISON VEHICLE (JEEP) MEETING
FOLLOWING REQUIREMENTS: FULL CROSS-COUNTRY MOBILITY
(ALL-WHEEL DRIVE); MILITARY PAY-LOAD ABOUT 0.5
TONS (HOWEVER NOT LESS THAN 0.3 TONS)--ON-VEHICLE
EQUIPMENT, ACCESSORIES AND 110 KILOGRAM WEIGHT FOR
DRIVER ARE NOT INCLUDED IN TERM MILITARY PAY-LOAD;
WHILE FLOATIBILITY IS NOT REQUIRED, AMPHIBIAN CRAFT
MAY BE OFFERED.
EXPECTED TOTAL REQUIREMENT AMOUNTS TO ABOUT 8000
VEHICLES (AT ESTIMATED UNIT PRICE OF ABOUT 15000
DEUTSCHE MARK. DELIVERY IS SCHEDULED TO BEGIN 1
JANUARY 1977. UNIT PRICE SHALL BE QUOTED ON BASIS
PRICE LEVEL OF OCTOBER 1975.

11. BID SHALL INCLUDE INFORMATION ON FOLLOWING PAR-
TICULARS:
EXACT DESCRIPTION OF VEHICLE, INCLUDING TECHNICAL
DATA; STATEMENT OF TIME BY WHICH SMALL NUMBER OF VE-
HICLES CAN BE DELIVERED FOR TEST PURPOSES AT STOCK
CAR PRICE; BEGINNING OF DELIVERY IN SERIES ON BASIS
OF ANNUAL DELIVERY OF 2500 TO 3000 UNITS; STATEMENT
OF CONDITIONS.
LANGUAGE OF CORRESPONDENCE: PREFERABLY GERMAN.

12. CRITERIA C: IN VIEW OF TENDER VALUE SPECIAL
HANDLING SEEMS JUSTIFIED.
HILLENBRAND

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BONN16697
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750353-0176
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751063/aaaacdud.tel
Line Count: 99
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 01 OCT 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 OCT 2003 by MaustMC>; APPROVED <18 FEB 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITIES--FOREIGN GOVERNMENT TEN- DER--SPECIAL HANDLING
TAGS: BEXP, BTIO, GE
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006